

Q&A – RFP - The offshore manager selection panel.

1. Please could you clarify what is required to be included in the “Key Deliverables’ section? What information does EPPF require? Should this be examples of the output from a manager selection project?

A1: Please provide the steps you would follow in reaching your output. The output is also required.

2. Please could you clarify on what asset classes should be included?

A2: On all asset classes and for both listed and unlisted markets.

3. Listing ‘all asset classes’ is not possible as this could run into the hundreds.

A3: Provide the ones you have conducted manager research on.

4. Should we simply list those asset offshore classes that EPPF currently invest in?

A4: Please see 3 above.

5. Please could you clarify what the fund’s performance objectives are?

A5: Please check the website for the Fund’s objectives.

6. If the service provider cannot provide 3 South African client references, can we utilise international clients?

A6: Yes you can but there must be South African Clients as well.

7. It is not clear to us what is meant by ‘ESG Engagement Process’. It seems more relevant to asset management than manager selection. Please could you kindly clarify?

A7: We are requiring the manager selector to be familiar with ESG processes of the asset managers they are research.

8. Does not having a FSCA license disqualify us?

A8: Yes it does disqualify you.